

Member eNews Roundup June 2023

I hope you are all enjoying this year's much needed boost to our industry. Figures indicate holiday sales are strong to Italy and there's a sense that many are still hoping to book Summer and Autumn holidays. Planning is now underway for our 10th ABTOI summit, guaranteed to be a stimulating 2 days with guest speakers and micro sessions on highly relevant topics. I am looking forward to seeing you all there. *Helen Forbes, Essential Italy, Chairman.*

ABTOI's 10th Annual Summit - Sustainability



We are excited to announce our keynote speakers for ABTOI Summit 2023 at the Danesfield House Hotel on Thursday 30 November to Friday 1 December. The Conservation Collective is a global network of local foundations funding effective grassroots conservation initiatives to protect the environment, restore nature and safeguard against climate change. The two Italian foundations are the Sicily Environment Fund which aims to protect and restore the biodiversity and ecosystems of Sicily, and the Tuscany Environment Foundation focusing on local nature conservation. Additionally, we are excited to confirm Spike Insight presenting on the jaw-dropping possibilities of AI and how it will impact on our industry. Spike Insight delivers light bulb moments that generate more bookings and loyal customers who recommend you. The Summit is now more than 75% full. Please email carolyns@aboti.com soonest to hold a space.

Your Sustainability journey begins with Atkin Jones

Just, Good Travel is a free community from Atkin Jones (owner of Sanderson Phillips and tranquilico) for travel organisations looking to begin their sustainability journey or take activities to the next level.





Let the train take the strain

first steps of responsible travel.



Demand for rail holidays has increased dramatically over the last few years and customers are actively looking to be more environmentally friendly in their travel.

If you are considering adding Italian rail to your products and customer holidays in/to Italy, ABTOI Member, International Rail, who represents Trenitalia and Italo, invite you to visit their <u>Business website</u> here or have a chat with Enrico Soresini when next you meet at an ABTOI event.

Difficult Customer Complaint?

If you are looking for cost-effective expertise with difficult customer complaints that includes injury, arbitration and small claims country court. The Travel Advice Centre has expert knowledge of industry requirements and regulations, and can advise how to effectively deal with and implement such complaints.

Insurance Bond difficulties



Following Brexit, and post Covid, a flood of insurance markets disappeared making it extremely difficult to obtain an insurance Bond. Towergate Travel are delighted to announce that after 2 years of negotiation, additional insurance capacity to the Bonding sector is now available with AXA Insurance UK plc under an exclusive agreement. Towergate Travel are now open to new enquiries for ABTA Bonds as one of a handful of Bond brokers recognised by them.

To discuss the correct level of bonding for regulatory compliance with Towergate Travel, our preferred partner, please see their info doc here.

ITA Airways Connect



Thanks to the new partnership between ITA Airways and AccessRail, you can offer plane and train journeys in a single transaction to a large number of Italian and European cities.

Services are available for international and intercontinental flights operated by ITA Airways. In addition, thanks to the collaboration with Aeroporti di Roma, a dedicated check-in desk is available in Fiumicino Airport rail station. Add a train journey either end of the ITA Airways flight. Train stations limited to the availability on AccessRail.

Approved Bonding Body celebrates



ABTOT celebrated 30 years of providing bonding solutions to the Travel Industry in a reception attended by over 100 Members, Associates and friends.

Read more and enjoy ABTOT's 30th birthday film which debuted at the event.

Have a Health Check on us



No one is sure they are getting the best FX deal which is why you should regularly check. For a free, no obligation FX health check to ensure you are receiving the very best FX deals, saving money and understanding future FX possibilities, contact preferred partner Moneycorp or email Patrick Solley

Travel Summit is back



Elman Wall Xeinadin Group hosted their Summit in a new and refreshed format under the Xeinadin brand, with quality content and networking opportunities, and a few other surprises along the way.

The event brought together travel industry leaders, owners, directors and key decision makers in one place for an afternoon of stimulating sessions, giving invaluable insights and discussing challenging business issues.

Overview of the day



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