Member eNews

September 2019



The Italian Tourist Board Celebrates....

100 years since the birth of ENIT! Here is your advanced warning of a major celebration during WTM on **Monday 4 November**. And whilst we are on the subject of WTM, please note the **ABTOI** annual WTM lunch takes place on **Tuesday 5** Nov.





ABTOT bonds well with ABTOI

Great news for members as we welcome **ABTOT**, our latest Associate Member. **ABTOT** will help you complywith the UK Travel Regulations, providing travel bonds and financial failure insurance. Additionally, if you require an ATOL Licence, as an **ABTOT** member, you can apply without having to meet the CAA's increased bonding, financial criteria and audit requirements. **ABTOT** provide a seamless bespoke travel bonding solution at reasonable rates, helping travel organisers to comply with regulations. This includes accommodation suppliers who should establish whether they fall under the PTRs.

ABTOT have been helping niche travel companies for more than 26 years with a current membership of around 200. They are currently offering a 50% discount off their application fee until end of January 2020 for ABTOI members.

Contact: Julie Jones: enquiry@abtot.com

Training with an Expert continues

As we continue to provide Training with an Expert afternoons in highly beneficial and topical themes, the next one should be priority. Carney Turner of **Crows**Nest Films

will teach you how to promote your business with film using different platforms and strategies that are affordable and creates the right content to attract those google spiders to propagate growth.

The training afternoon takes place in **London 24 Sept 2019**.

How can Tranquilico help you?

New Associate Member **Tranquilico** aims to help you get your risk management in order at cost effective prices. As leading specialists in travel health, safety and crisis management, they have been successfully assisting SME's with their risk management strategy for over 10 years. Their main focus is preparing policies and procedures, crisis management plans, safety management systems, training, simulations, online supplier self assessments and physical inspections. No job is too big or too small.

Contact: Colin McGregor (MD) safety@tranquilico.com



Air Italy Ratings Revealed



Air Italy's recent investment in product and service has led to a surge in passenger top ratings to become a 2020 Four Star Global Airline, a title enjoyed by only a handful of airlines. The survey was based on more than 1m flights covering 600 airlines.

Moneycorp reports on the GBP/Euro

The pound had a good week. GDP data showed a 0.3% growth for the UK economy, a recovery from the 0.2% contraction in Q2 meaning growth overall is flat for the last three months. However, growth shows in the service sector but a fall in construction and manufacturing. The passing of legislation blocking a no-deal Brexit gave sterling a further boost. In addition, German Chancellor Angela Merkel confirmed that there was still "every chance" of an orderly Brexit, helping the pound to make modest gains against the euro. Its clear that investors are watching closely the next steps in our UK Parliament to determine how much confidence they have in our economy.



Niche Products Revealed



James Hallam Travel & Tour, specialist insurance providers to the travel industry, have been growing a line of niche products that you should know about. Travel Disruption cover for force majeure events that disrupt your client's travel, resulting in any non-refundable unused travel, accommodation and services which you have paid, or contracted to pay, but unable to use. Supplier Failure protection against costs incurred by your company due to financial failure of a third party provider that cannot be recovered by any other means.

Contact: Vito Sepe vito.sepe@jameshallam.co.uk

New Group COO for Checkpoint Solution

Please join us in welcoming **Rhiannon Parke** BA Hons, MCIPD, who has taken up the position of Chief Operating Officer of the Check Safety First Group overseeing global operations. Rhiannon is a health and safety professional with global experience in various industry sectors.



Dates to Watch:

Check the new ABTOI website Industry Zone to keep abreast of planned events:

24 September 2019:

Training with an Expert - Using Film in your marketing and social media

4 - 6 November 2019:

WTM

5 November 2019:

WTM ABTOI lunch

28 January 2020:

AGM & Lunch

Archgate 823-825 High Road North Finchley London N12 8UB info@loveitaly.co.uk



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